



Date : 04 / 05 /07
Job : HAR06/000
Client : HARRIDGE
Size : 198 x 186 mm
Proof : First



i am what i am



When you work for one of the world's leading sports brands life tends to move faster and new opportunities present themselves all the time. Sales professionals at Reebok take pride in tackling new challenges and making an impact where and when it counts. Do you want a piece of the action?

FIELD SALES MANAGER

You'll manage and develop a team of Regional Account Managers across the UK and Ireland. A strong sales and management background is essential, as well as the demonstrable ability to coach and mentor field based Account Managers. You will provide motivational support to the team and drive the achievement of sales targets by careful analysis of business opportunities and identifying areas for improvement. You will be able to demonstrate your capacity to make a real difference through your successful career to date and will be looking for a new challenge with a significant global force in the sports industry.

KEY ACCOUNT MANAGERS - FASHION

(i) NORTH WEST ENGLAND (ii) SOUTHERN ENGLAND

With the Reebok brand positioning firmly in mind, you will develop and nurture relationships with key fashion outlets in your area to ensure we meet our commercial goals as well as acting as the internal ambassador for fashion within the Company. You will be an expert in the industry with a relevant educational background and an existing track record in field sales within the fashion industry. These roles will make a significant contribution to the future success of our brand and as such you will have the potential to develop your career from an early stage.

REGIONAL ACCOUNT MANAGERS

(i) CENTRAL ENGLAND (ii) SOUTHERN ENGLAND

Reporting to the Field Sales Manager, you will have total responsibility for your account base and sell across the Reebok range of footwear, apparel and accessories. We're looking for a proven track record in a sales environment where long lead times are the norm, a keen interest in sport as well as excellent presentation skills and a desire to succeed in a highly competitive market.

For a confidential discussion contact our retained consultants now on 01483 595959 or to apply direct, go to www.workreebok.com

Harridge Executive Search, 5 Quarry Street, Guildford, Surrey GU1 3UP. T 01483 595959 F 01483 595958 E info@harridge.com W www.harridge.com

